

Oklahoma Association of School Business Officials

“Passion for the Profession”

**OKASBO Spring Conference
April 13-14, 2016**

**Reed Conference Center
5750 Will Rogers Road
Midwest City, Oklahoma 73110**



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2015-2016
Officers & Board of Directors**

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Conference hashtag:
#okasboSC16

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Thank you **Terry Bourke** and **Nick Patterson** for your continued support.

Document Imaging Solutions, has printed the conference program for the last four years at no cost to OKASBO.

**9300 "C" Broken Arrow Expressway
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NOTE - SDE approved CPE credits:

- Pre-Conference: All sessions have been approved for credit.
(6 hours)

Sign-in sheets will be provided at the beginning and end of the day. Your signature and email address are **required** to receive credit for these sessions.

Pre-Conference certificates will be provided at the end of the day.

- Conference April 14: Three credits available (Indicated in red)

Sign-in sheets will be provided at the beginning of each approved session. Your signature and email address are **required** to receive credit for these sessions.

Conference certificates will be emailed to participants.



board wants a dependent verification review



update section 125 plan document



employees request a total comp statement



check 403(b) universal availability requirements

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Oklahoma Schools Insurance Group (OSIG)
Sodexo



Encumbrance Clerk/Treasurer Workshop - April 13, 2016

8:00 AM 8:45 AM	Registration Open All Day, 2 nd Floor - Room C Continental Breakfast				
8:45 AM 8:55 AM	Welcome/Announcements - Room C				
	JOYNER	EF	AB	MAYNARD	THEATER
Breakout Sessions I					
9:00 AM 9:50 AM	Activity Funds 101 and Internal Controls	Encumbrance Clerks 0-3	School District Treasurer 0-3	State Aid and School Funding 101	OCAS Updates & End of the Year Procedures 4+
Breakout Sessions II					
10:00 AM 10:50 AM	Booster Clubs Sanctioning	Encumbrance Clerks 4+	TRS Reporting and Updates	Payroll Best Practices	OCAS Updates & End of the Year Procedures 0-3
Breakout Sessions III					
11:00 AM 11:50 AM	Booster Clubs Sanctioning	School District Treasurer 4+	TRS Reporting and Updates	Budgeting Basics/ EON	Federal Programs End of the Year Process
12:00 PM 12:30 PM	LUNCH – EXHIBIT HALL – 1ST Floor				
12:30 PM 1:00 PM	VENDOR SHOWCASE OPENING – 2 ND Floor Exclusive Exhibit Time				
	JOYNER	EF	AB	MAYNARD	THEATER
Breakout Sessions IV					
1:00 PM 1:50 PM	School Personnel Reporting	Encumbrance Clerks 4+	School District Treasurer 0-3	Minimize Risk and maximize reward, using credit cards in your district. Sponsored Session by ASBO Illinois	School District Audit Laws and SDE Requirements
Breakout Sessions V					
2:00 PM 2:50 PM	Affordable Care Act	Encumbrance Clerks 0-3	School District Treasurer 4+	Continued Session: Sponsored Session by ASBO Illinois	Unemployment Issues, Updates
3:00 PM 3:50 PM	Vendor Showcase Exclusive Exhibit Time				
	Session VI Reed C				
3:50 PM 4:45 PM	Ethics in School Business				
Concurrent Session: Committee Meetings					
	JOYNER	EF	AB	MAYNARD	THEATER
3:50 PM 4:45 PM	Finance	Human Resources	Legislative/ Legal Aspects	Professional/ Membership	SDE Career Tech
					CAIN ROOM
					Information Tech
4:45 PM 5:00 PM	Closing Remarks/Distribute Certificates - Room C				

Encumbrance Clerk/Treasurer Workshop - April 13, 2016

Affordable Care Act (ACA)

Presenter: American Fidelity Assurance Company

Room: Joyner

Time: 2:00 PM

Do you still have questions about the Affordable Care Act? This session will provide you a great opportunity to ask those questions of the experts.

Activity Funds 101 and Internal Controls

Presenter: Jeanise Morton, Business Manager, Edmond Schools

Room: Joyner

Time: 9:00 AM

This outstanding session focuses on one of the most common financial problem regarding school activity funds and important internal controls to manage it appropriately.

Booster Club Sanctioning

Presenter: Doug Mann, Attorney, Rosenstein, Fist, & Ringold, Inc.

Room: Joyner

Time: 10:00 AM/11:00 PM

In this session participants will get a candid conversation about best practices regarding Booster Club Sanctioning. Bring your questions and let the experts from Rosenstein, Fist, & Ringold, answers you questions.

Budgeting Basics/EON

Presenter: Dwayne Thompson, Chief Financial Officer, Broken Arrow Schools

Room: Maynard

Time: 11:00 AM

This session will give participants a basic understanding of school budget basics and estimate of need budgeting best practices.

Encumbrance Clerks (0-3 experience)

Presenter: Diane Adamson, Director of Finance, Tahlequah Schools, OKASBO Committee Chair

Room: EF

Time: 9:00 AM/2:00 PM

This session is designed to support new staff members (0-3 years experience) that need a basic understanding and overview of the roles and responsibilities of a school encumbrance clerk.

Encumbrance Clerks (4+ experience)

Presenter: Roger Adair, Director of Finance, Moore Norman Tech. Center, OKASBO Board

Room: EF

Time: 11:00 AM/2:00 PM

This session is designed to support veteran staff members (4+ years experience) that need further understanding of the roles and responsibilities of a school encumbrance clerk.

Ethics in School Business

Presenter: Nancy Hughes, Executive Director, Financial Accounting-OCAS, OKSDE, President, OKASBO

Room: C

Time: 4:00 PM

This session will provide participants with a great foundation in the ethics of school business and how to ensure those practices are part of your school's business culture.

Federal Programs Updates and Information

Presenter: Gloria Bayouth, Executive Director of Federal Programs, OKSDE

Room: Theater

Time: 11:00 AM

In this session participants will gain a basic understanding of the updates regarding federal programs.

Minimize Risk and Maximize Reward, Using Credit Cards in your District

Presenter: Holly Wallace, ASBO Illinois

Room: Maynard

Time: 1:00 PM - 3:00 PM

In this session participants will gain a basic understanding of how Pcards can be a vital and useful tool for your school district. Learn about the advantages to using Pcards, and how your district can benefit from utilization. This two hour session will provide you will learn the basics on how to start the simple process for your school.

OCAS Updates End of Year Procedures (0-3 experience)

Presenter: Iona Martin, Financial Specialist, OKSDE

Room: Theater

Time: 10:00 AM

This session is designed to support new staff members (0-3 years experience) that need a basic understanding and overview of OCAS updates and procedures for the end of the school year.

OCAS Updates End of Year Procedures (4+ experience)

Presenter: Pam Honeysuckle, Financial Specialist, OKSDE

Room: Theater

Time: 9:00 AM

This session is designed to support veteran staff members (4+ years experience) that need further understanding of OCAS updates and procedures for the end of the school year.

Encumbrance Clerk/Treasurer Workshop - April 13, 2016

Payroll Best Practices

Presenter: Melissa Toonhey, Payroll/HR/Insurance Manager, Grove PS

Room: Maynard
Time: 10:00 AM

During this session our presenter will provide you ideas on how to keep your auditor, the Department of Labor, and the IRS happy.

School District Audit Laws and SDE Requirements

Presenter: Kathy Black, OK St. Dept. of Education

Room: Theater
Time: 1:00 PM

In this session participants will gain important information regarding school district audit laws and SDE requirements.

School District Treasurer (0-3 experience)

Presenter: David Harp, Business Manager, Shawnee Schools

Room: AB
Time: 9:00 AM/1:00 PM

This session is designed to support new staff members (0-3 years experience) that need a basic understanding and overview of the roles and responsibilities of a school district treasurer.

School District Treasurer (4+ experience)

Presenter: Cathy Bentley, Dir. of Financial Reporting, Union Schools

Room: EF AB
Time: 10:00 AM/1:00 PM

This session is designed to support veteran staff members (4+ years experience) that need further understanding of the roles and responsibilities of a school district treasurer.

School Personnel Reporting

Presenter: Cindy Shiever, Business Office Manager, Enid Schools

Room: Joyner
Time: 1:00 PM

Questions about school personnel reporting and how to get it to balance properly? Join this session and get tips and best practices to make your schools processes more efficient.

State Aid and School Funding 101

Presenter: Dwayne Thompson, Chief Financial Officer, Broken Arrow Schools

Room: Maynard
Time: 9:00 AM

This session will give the participants a basic understanding of state aid and how school funding is calculated.

TRS Reporting & Updates

Presenter: Debra Plog, Manager of Employer Reporting, Teacher Retirement System

Room: AB
Time: 10:00 AM/11:00 AM

Get the latest information regarding the teacher retirement system updates and reporting.

Unemployment Issues & Updates

Presenter: Jessica Sherrill, Director of OKPS Unemployment Compensation Account (OPSUCA)

Room: Theater
Time: 2:00 PM

Get the scoop from OPSUCA experts discussing the latest updates and issues regarding unemployment.

Opening Night Events - April 13, 2015

All Preconference and Conference attendees are eligible to attend these events.

Legislation and Libations

Come join us while we discuss the latest in Oklahoma legislation with our panel of experts.

Panel Speakers include:

Mr. Steven Crawford, Ms. Pam Deering, Mr. Shawn Hime, Mr. Matt Holder and Mr. Ryan Owens.

Times: 5:00 PM –6:00 PM
Room: Reed C




Thunderbird Karaoke and Dance Night

Come join Tbird Music Services as they serve up a night of fun and entertainment. Bring your conference bestie and challenge them to take the stage to Karaoke the night way. Every Karaoke song enters you an extra ticket into the drawings for the night.

Times: 6:00 PM –9:00 PM
Room: Reed D



OKASBO Spring Conference - April 14, 2016

7:30 AM 8:30 AM	Registration, 2nd Floor Continental Breakfast Vendor Showcase Opens - 2nd Floor					
8:30 AM 9:00 AM	First General Session - Room C Welcome: OKASBO					
9:00 AM 9:30 AM	Joy Hofmeister, Opening Session Speaker					
	<i>JOYNER</i> <i>Common Cent\$</i>	<i>AB</i> <i>Finance</i>	<i>EF</i> <i>Human Resources</i>	<i>MAYNARD</i> <i>Vendor</i>	<i>THEATER</i> <i>OK State</i>	<i>CAIN ROOM</i> <i>Technology</i>
Breakout Sessions I						
9:30 AM 10:20 AM	Avoiding Extra Curricular Fouls: Athletic and Uniform Guidelines	OCAS Information and Updates	Status of the Current Workers' Compensation Marketplace	Loan Forgiveness for Teachers and Staff Sponsored Session by Horace Mann	Health Choice High vs. HAS	Tech Directors Roundtable: Shortfalls, Pitfalls and Becoming Successful IT Shops
10:20 AM 10:40 AM	Vendor Showcase Exclusive Exhibit Time					
	<i>JOYNER</i> <i>Common Cent\$</i>	<i>AB</i> <i>Finance</i>	<i>EF</i> <i>Human Resources</i>	<i>MAYNARD</i> <i>Vendor</i>	<i>THEATER</i> <i>OK State</i>	<i>CAIN ROOM</i> <i>Technology</i>
Breakout Sessions II						
10:40 AM 11:25 PM	Fund Raising, Grant Getting, and Crowd Sourcing	Cloudy with a Chance of Budget Shortfall: Budgeting Strategies	Rules & Regulations on Recruiting, Retention & Staff Reductions	Shopping Smarter: Leveraging Group Buying Power - the Advantages of a Purchasing Group Sponsored Session by Buy Board	School Fundraisers, Smart Snack, School Wellness and Professional Standards	Partnering with Education for Enhanced IT Services
11:30 AM 12:00 PM 12:00 PM 1:30 PM	Exhibit Hall Lunch and Awards Award Sponsor: Security Benefit Keynote Speaker: 		Dave Weber – Leadership Redefined Sponsor: Oklahoma Schools Assurance Group (OSAG) Leadership used to be defined by position or title, responsibility or authority. But that definition is far too narrow for the challenges facing education today. The truth is, the time has come for a new kind of leader, a leader who guides through “influence”. Dave outlines 12 key principles that will help you grow your own leadership capacity, bringing about systemic change in organizations and users.			
1:30 PM 1:45 PM	Vendor Showcase Exclusive Exhibit Time					
Session III Room C						
1:45 PM 3:45PM	Public School Fraud, Embezzlement, and Corruption Special Agent in Charge Neil Sanchez, US Department of Education Inspector General’s Office					
3:45 PM 4:30 PM	Closing Remarks/ Door Prizes					
5:00 PM 6:30 PM	Board Meeting, Committee Chair Reports, & Dinner					

OKASBO Spring Conference - April 14, 2016

Avoiding Extra Curricular Fouls: Athletic and Uniform Guidelines

Presenter: Julie Miller, Deputy Executive Director, General Counsel, OSSBA

Room: Joyner

Time: 9:30 AM

In this session participants will learn the basics regarding athletic and uniform purchase and usage guidelines for schools.

Cloudy with a Chance of Budget Shortfall

Presenter: Dr. David Pennington, Superintendent, Ponca City Schools

Room: AB

Time: 10:40 AM

Session participants will get a candid overview of the current state of public school budgeting and recommendations to consider for next school year.

Fundraising, Grant Getting, and Crowd Sourcing

Presenter: Julie Miller, Deputy Executive Director, General Counsel, OSSBA

Room: Joyner

Time: 10:40 AM

In this session participants will learn the basics regarding fundraising, applying for grants, and appropriate school business procedures for using crowd sourcing tools.

Loan Forgiveness for Teachers and Staff

Sponsored Session by Horace Mann

Room: Maynard

Time: 9:30 AM

Welcome to our mini-course on Student Loan Forgiveness Programs. This brief overview will provide information on dealing with Student Loan Debt and things to consider when thinking about repayment options and/or applying for Federal Student Loan Forgiveness.

Health Choice High vs. HAS

Presenter: Susie Brown, CPM, FLMI, ACS, ARA, Group Management Specialist, OMES

Room: Theater

Time: 9:30 AM

Learn about the latest updates and information when comparing Health Choice High vs HAS options.

OCAS Information and Updates

Room: Pam Honeysuckle, Financial Specialist, OKSDE

Room: AB

Time: 9:30 AM

During this session participants will be provided information regard OCAS and the latest updates.

OMES: Partnering with Education for Enhanced IT Services

Presenter: David Rose, Account Executive IS Department, OMES

Room: Cain

Time: 10:40 AM

In this session participants will learn about the benefits provided from OMES to help enhance the IT services at their schools.

Rules & Regulations on Recruiting, Retention & Staff Reductions

Presenter: Jessica Sherrill, Director of OKPS Unemployment Compensation Account (OPSUCA)

Room: EF

Time: 10:40 AM

Get the scoop from OPSUCA experts discussing the rules and regulations regarding recruitment, retention and staff reductions in these trying economic times in Oklahoma schools.

School Fundraiser Regs/Smart Snacks, School Wellness Policy, & Professional Standards

Presenter: Pat Beutler, Director of Training, Child Nutrition Program, OKSDE

Room: Theater

Time: 10:40 AM

Child Nutrition programs are a vital element of any school district. During this session participants will get the latest information regarding updates and changes that will impact their programs.

Shopping Smarter: Leveraging Group Buying Power - Advantages of a Purchasing Group

Sponsored Session by Buy Board

Room: Maynard

Time: 10:40 AM

How can group buying save your district money? Join Buy Board in this session to learn how you can save money for your district through all your purchases.

Status of the Current Workers' Compensation Marketplace

Presenter: Jack Dryden, Executive Director, OSAG

Room: EF

Time: 9:30 AM

This session will provide each participant with information regarding the current status of workers' compensation.

Tech Directors Roundtable: Shortfalls, Pitfalls and Becoming Successful IT Shops

Presenter: Technology Panel

Room: Cain

Time: 9:30 AM

Join this group of technology leaders to discuss the shortfall, pitfalls and challenges of becoming a successful IT support service.

Public School Fraud, Embezzlement, and Corruption

Special Agent in Charge Neil Sanchez, US Department of Education Inspector General's Office

Room: C

Time: 1:45 PM

Welcome our featured speaker from the USDE Inspector General's Office will speak on avoiding fraud, embezzlement and school corruption.

OKASBO Associate Member Communication Sponsors

We are honored to have several fantastic Associate Members who sponsor this and many other great communications for our organization. The 2015-16 OKASBO communications are made possible by the support of the following Associate Members. Please take time to check out their companies and thank them for their support.



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2016 Vendor Showcase

American Fidelity Assurance Company

Booth: P

Contact:

Wayne Ryan

wayne.ryan@americanfidelity.com



Founded in 1960, American Fidelity provides supplemental health insurance benefits and financial services to education employees, auto dealerships, health care providers and municipal workers across the United States. Our industry focus means we can provide customized solutions tailored to specific employee groups. Plus, our salaried career Account Managers are committed to service and will develop specific, needs-based recommendations for each person with whom they meet. American Fidelity is proud of our 50-year record. We're a third-generation, family-run business that has consistently performed with solid financial stability. Since 1982, American Fidelity has been rated "A+" (Superior) by A.M. Best Company, one of the nation's leading insurance rating services.

Arbitrage Compliance Specialists, Inc.

Booth: 7

Contact:

Matt Collins

matt@rebatebyacs.com

Since 1986, ACS has been a trusted partner in providing bond compliance services for municipalities across the Country, whether large or small. Our firm specializes in the computation of arbitrage rebate and yield restriction liabilities for tax-exempt debt issues. ACS' experienced team has computed over 5,000 arbitrage rebate calculations for issuers in Oklahoma, and over 47,000 calculations nationally. The arbitrage rebate rules and regulations can be complex and unnerving for our clients, therefore we ensure the calculations are one-hundred percent accurate, completed in a timely manner, and economical for your budget. For more information about our firm please reach out to Matt Collins at 800-672-9993 or matt@rebatebyacs.com

Asset Services, Inc.

Booth: 11

Contact:

Tim Michener

tim.michener@assetservices.com

Asset Services is a leading provider of fixed asset inventory solutions for school districts throughout the Midwest and nationwide. Services include wall-to-wall physical inventories of fixed assets, physical audits of existing assets & solutions for maintaining fixed asset inventories. For additional information, visit the company's website www.AssetServices.com.

AXA Insurance

Booth: 26

Contact:

Clare Ronaghan

clare.ronaghan@axa.us.com

AXA Equitable is committed to helping meet the financial needs of the educators, administrators, and public school employees who build and serve our communities. We're proud that this strong commitment, along with our innovative financial products and personalized approach to retirement planning, has made us a leader in the K-12 market.

Barlow Education Management Services

Booth: 38

Contact:

Lou Barlow

Louis@BarlowEducation.com

Since 1985, the Barlow firm has provided administrative management and consultant services to hundreds of Oklahoma Public School Districts. Our firm is staffed by recognized and respected experts in their fields, who collectively have over 500 years of administrative experience at the Site, District and State levels. Our goal is to provide whatever services a local School District needs that are within our scope of expertise.

Lifetouch of Oklahoma

Booth: 13

Contact:

Robert Bozarth

rbozarth@lifetouch.com



Lifetouch standards are as high as yours are. We know that your number one priority is quality. Lifetouch employs the finest photographers in Oklahoma. We want your portrait to be a unique statement of who you are. In this ever-changing world of digital photography, you can be assured Lifetouch maintains the highest standards of quality.

BuyBoard

Booth: 37

Contact:

Travis Maese

travis.maese@buyboard.com

The Local Government Purchasing Cooperative was created to increase the purchasing power of government entities and to simplify their purchasing by using a customized electronic purchasing system.

CMSWillowbrook

Booth: 36

Contact:

Jan Dunkin

jan.duncan@cmswillowbrook.com



CMSWillowbrook is a commercial Construction Management Company based in Oklahoma City, Oklahoma. Since 1974 CMSWillowbrook has been helping clients all over the heartland deliver successful projects time and time again.

2016 Vendor Showcase

Document Imaging Solutions, LLC

Booth: 32

Contact:

Terry Bourke, tbourke@disoklahoma.com

Nick Patterson, npatterson@disoklahoma.com



Document Imaging Solutions serves Northeastern Oklahoma as the authorized dealer of high quality Sharp multifunctional color copiers, printers, fax machines, scanners & office equipment. For more than 10 years DIS's knowledgeable team of experts has assisted companies in implementing document technologies that improve efficiency and workflow. We strive to be the most knowledgeable solutions provider to our clients, leveraging innovation and leading-edge solutions for your business technology needs.

Finishline Fuels

Booth: 24

Contact:

Jeff Beach

jeffbeach@finishlinefuels.com

Finish Line Universal Fleet Card is an authorized Channel Partner of Voyager Fleet Systems. This allows Finish Line to bring you this top rated Fleet Card with coast to coast acceptance but with local customer service. * No setup costs, annual or monthly fees. You only pay for the fuel or items purchased. * Over 230,000 locations to fuel nationwide. * Track fleet fuel or maintenance expenses by vehicle-driver, fueling location, MPG and CPM. * Cards can be setup as "Fuel Only" or "Fuel and Other". you can determine what "Other" items you want your fleet cards to access.

Focus Financial Advisor

Booth: 34

Contact:

Paul Rowlett

paul@myfocusteam.com



Focus Financial is a independent financial firm comprised of experienced financial professionals who focus on what matters most to you. Offering an array of competitive product and services, our firm ensures that we match practical financial solutions to your unique goals.

Frontline Technologies

Booth: 35

Contact:

Lowell Ghosey

lghosey@frontlinetechnologies.com



Frontline Technologies is focused on creating innovative web-based software for K-12 school districts. Frontline revolutionized the K-12 market with Aesop, an automated substitute placement and absence management system. Frontline has continued its development of innovative solutions with VeriTime, an automated time and attendance system that shares select data with Aesop.

Haddock Education Technologies

Booth: 3

Contact:

Jan Shiever

jan@gohaddock.com

Haddock Corporation is an American consumer electronics and information technology consulting business based in Wichita, Kansas which operates two Haddock Computer Center retail locations. Originally founded as a software company.

HealthChoice, - OMES

Booth: 40

Contact:

Susie Brown

Susie.Brown@omes.ok.gov

In an ever-changing environment, we are committed to serving the State of Oklahoma by providing, with the highest degree of efficiency, a wide range of quality insurance benefits that are competitively priced and uniquely designed to meet the needs of a defined population.

Horace Mann

Booth: 29

Contact:

Jackie McGrail

jackie.mcgrail@horacemann.com



Horace Mann believes educators have one of the most important jobs on the planet, and as a result, feels they deserve special attention. While other companies may offer similar products and services, Horace Mann's are designed specifically to provide educators the peace of mind they deserve through a lifetime of changing needs – both in and out of the classroom. Founded by Educators for Educators® in 1945, Horace Mann proudly serves the needs of America's educators with auto, home and life insurance, and retirement annuities. Today, it's the largest national multiline insurance company focusing on educators.

kerr 3 design group, inc.

Booth: 27

Contact:

Jim Quade

jquade@kerr3.com

kerr 3 design group, inc. strives to make the Owner's hopes and dreams for a new building a reality. Architects from kerr 3 design group, inc. take great strides to design a building such that the Owner's mission is visibly evident. Hard work and input from both Architect and Owner are essential to find the perfect mix of personality, style, and functionality for a building. The goal of kerr 3 design group, inc. is to take the mission, ideas and dreams of the Owner and apply them visually to the concept of the new structure.

2016 Vendor Showcase

Municipal Accounting System, Inc.

Booth: 25

Contact:

Darrin Humphrey

dhumphrey@wengage.com

Municipal Accounting Systems, Inc. provides Accounting, Human Resource, and Student Information software to school districts and other governmental agencies. With over 20 years of experience in the field, Municipal Accounting Systems, Inc. has established itself as a premier source for providing high quality software and support to the K-12 Administrative Software market. Municipal Accounting Systems, Inc. was founded on the principle that user-friendly software, customer support, and continual product enhancement are vital to the success of our customers.

National IPA/TCPN

Booth: 16

Contact:

Wendy Shearer

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National IPA/TCPN is dedicated to serving public agencies and educational institutions nationwide. All cooperative agreements are competitively solicited and awarded by a public agency/governmental entity.

National Life Group/LSW

Booth: 10

Contact:

Donna Kvapil-Cameron

dkvapil@nationallifegroup.com

Life Insurance Company of the Southwest (LSW), a member of National Life Group, is a trusted leader in traditional fixed annuities, interest indexed annuities and life insurance. As a dynamic and growing financial service company, LSW offers products and services that help individuals and businesses meet their financial goals.

Oklahoma Center for School

Business Management

Booth: 21

Contact:

Laura Holcomb

laura.holcomb@okstate.edu

Since 1993 the Center has provided professional development programs for superintendents, finance directors, personnel directors, school business managers, treasurers, clerks, secretaries, administrators, and others responsible for the fiscal operations of career tech and common schools. The programs are designed to provide knowledge of legal, government and financial dimension, and administrative proven techniques, guidelines, and strategies.

Oklahoma Copier Solutions

Booth: 8

Contact:

John Miller

johnscm@coxinet.net



John opened his own dealership in 1999 in Norman, Oklahoma becoming an authorized Sharp dealership and appropriately naming the company Sooner Copy Machines. Over the course of time, John has accumulated 40 employees, seven locations, and four dealerships: Sooner Copy Machines in Norman, Copiers Plus in Enid, Jackson Business Concepts in Chickasha, Tulsa Office Solutions in Tulsa, and branch offices for Sooner in OKC and Lawton. . All of our dealerships take pride in being the leader in low pricing and great service for the State of Oklahoma. In January of 2015 John decided to merge all 4 different copier dealerships into one easy to remember name with 7 locations statewide.

Oklahoma School Assurance Group (OSAG)

Contact:

Jack Dryden

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The Oklahoma School Assurance Group (OSAG) is an Interlocal Cooperation Act Agency of Oklahoma public schools. OSAG is the largest provider of workers' compensation services to Oklahoma schools, with each OSAG member school district owning a piece of the organization.

Oklahoma Schools Insurance Group (OSIG)

Contact:

David Martin

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Oklahoma Schools Insurance Group (OSIG), established in July 2001, is an Interlocal Cooperation Act Agency of schools offering membership to public school districts in Oklahoma with a mission to provide quality, cost effective, risk management products and services to its member school districts.

2016 Vendor Showcase

Oklahoma Schools Risk Management Trust

Booth: 23

Contact:
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The Oklahoma State School Boards Association endorses the Oklahoma Schools Risk Management Trust (OSRMT). As an alternative to commercial insurance, OSRMT allows member public schools to come together and jointly self-insure against the property and casualty exposures they face today. OSRMT is governed by public school officials in Oklahoma. OSRMT was established to help combat the high cost of traditional property/casualty insurance. Today the OSRMT provides competitively priced property/casualty coverage to school districts across the state and delivers service that is second to none.

Open Range—OMES

Booth: 41

Contact:
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The OpenRange program, introduced by Governor Fallin in February 2013, was designed to help communicate and educate state agencies and affiliates about shared information technology contracts and services. There are numerous affiliate groups who can use this voluntary state program including organizations in K-12, higher education, healthcare, public safety, municipalities and other similar organizations.

OPSUCA

Booth: 1

Contact:
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OPSUCA is an organization specifically designed and run to minimize Oklahoma school districts' unemployment liability through direct legal representation in unemployment claims filed against any of our over 370 member schools. Each claim could cost your school district up to \$10,900, but if you win, you pay nothing. OPSUCA makes unemployment uncomplicated! Co-sponsored by OSSBA and CCOSA.

Peak Uptime

Booth: 22

Contact:
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Peak Uptime is a leader in delivering the IT solutions you need to provide results for your customers and constituents. Everyday we seek to put the "Peak" in your IT performance, while maintaining 100% "UpTime" for your IT infrastructure. Peak UpTime values your interest in our team of VIP's and capabilities, and we look forward to the opportunity to serve you today and in the future.

Piraino Consulting

Booth: 18

Contact:
Tony Glover
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The Piraino Consulting team is a group of audio/video experts dedicated to supplying the latest classroom and business technologies while providing the best customer service and support in the industry.

Security Benefit

Booth: 42

Contact:
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Security Benefit has more than \$29.5 billion in total assets under management and partners with more than 30,000 licensed and appointed financial planners and representatives through a network of 700 broker/dealers and independent marketing organizations. In addition, Security Benefit Life Insurance Company ("SBL") and its New York affiliate, First Security Benefit Life Insurance and Annuity Company of New York ("FSBL"), provides fixed and variable annuities to approximately 250,000 policyholders. We are known nationwide and serve the financial needs of customers in all 50 states.

SHI International Corp.

Booth: 4

Contact:
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Constantly growing in response to the needs of our customers in all sectors and verticals, SHI has transformed itself from a \$1 million "software-only" regional reseller into a \$6 billion global provider of information technology products and services. From software and hardware procurement to deployment planning, configuration, data center optimization, IT asset management and cloud computing, SHI offers custom IT solutions for every aspect of your environment. Our Mission Statement: "We are passionate about delivering exceptional value and experience as we help customers select, deploy and manage technology."

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SOCS

Booth: 15

Contact:

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Jim Knox, jknnox@fescc.com

Since 2003, SOCS, Simplified Online Communication System, has developed technology and tools to help nonprofits stay connected with their communities. We specialize in serving those who are typically under served. Our clients include K-12 schools, hospitals, municipalities and nonprofit organizations across the country. Our goal is to help nonprofits and communities thrive through professional online communications. We feel personally invested in the communities we serve. And with a 93% customer retention rate, we feel we're doing something right.

Sodexo

Booth: 31

Contact:

Katy Bailey

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Sodexo, leader of Quality of Daily Life Solutions, helps schools improve the learning environment by focusing on student well-being and achievement. From nutritious school meals to clean classrooms to safe playgrounds and more, Sodexo enhances every student's ability to learn and grow. For more information, please visit <http://www.sodexoUSA.com>.

Southwest Food Service Excellence

Booth: 2

Contact:

Ashlie Eskew

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Our commitment for your district is to focus on the food we serve your students each and every day. Our student-based programs are designed to create a fresh, new buzz, which will boost participation through enhanced menu diversity, the implementation of quality, great-tasting foods, a customized marketing scheme, promoting health and nutrition and improving community involvement. SFE will revitalize your program by implementing an onsite support team for your district to ensure food quality, improved taste, menu presentation, visual appeal, and to implement ongoing training and development of your cafeteria personnel.

Spraying Systems Co.

Booth: 39

Contact:

Robert Zambreno

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The PathoSans system converts softened tap water and salt into two different electrochemically-activated solutions ideal for use in a wide range of cleaning operations. The PathoSans system is simple to use, environmentally responsible and economical. Made on-site and on demand, PathoSans solutions will help to reduce your carbon footprint while slashing your operating costs. These WoolSafe® approved and Green Seal® certified solutions are extremely powerful, safe to use, odor free and can replace most of the chemical cleaners currently used in your facility for a fraction of the cost.

Stephen H. McDonald & Associates, Inc.

Booth: 12

Contact:

Ron Fisher

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Stephen H. McDonald & Associates, Inc. was established in December 1995. Annually, we represent more school districts on General Obligation Bond Issues than the other firms in the state combined. We have an election passage rate that cannot be matched. Our public relations recommendations for presenting bond issues to the electorate have been developed and are continuously revised to enhance the success rate of our client districts. In addition to advising client districts on General Obligation Bonds, we have developed new products to meet their ever-growing financial needs. We assist districts in obtaining Lease-Purchase Financing on both real and personal property at very attractive rates. Tax Anticipation Notes has been a tremendous success in assisting districts in meeting their cash flow needs. As Marketing Agent for the Oklahoma Liquid Asset Pool we have been able to enhance interest earnings for member districts across the state.

Taylor Basden & Associates

Booth: 9

Contact:

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Taylor Basden & Associates is an independent firm that provides investment advice for our clients. We have the experience, knowledge and integrity that will provide you peace of mind knowing that you are working with a firm who has your best interest at heart. In addition to helping individuals and families navigate their financial journey, we are a premier provider of group products including 401(k), 403(b) and 457 plans. Our approach is understanding that each client has a unique circumstance. We strive to customize financial recommendations based on those particular circumstances. We focus on building long term relationships to serve our clients, not only for their need today but to help them establish a heritage for their future generations.

Teacher Match, LLC

Booth: 17

Contact:

Amy Vracar

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TeacherMatch features a comprehensive portfolio of innovative, cutting edge solutions to recruit, assess, engage, develop, grow - and maintain your talent management investment over the professional lifecycle of every educator in your district.

2016 Vendor Showcase

TimeClock Plus

Booth: 33

Contact:
Robert Hampton
marketing@timeclockplus.com



TimeClock Plus has over a quarter century of experience in designing the time and attendance solutions that fit your needs, and we're not done yet. From a wide variety of customization options, to allowing easy access to tracked time, TimeClock Plus allows you to track time, save money, and prevent stressful attendance management issues.

TRC

Booth: 20

Contact:
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TRC Disaster Solutions handles every type of disaster, restoration and reconstruction job no matter what the damage. Whether your commercial property has been damaged by natural disasters such as wind and storm damage or area-wide flooding; we will get you back to normal fast. We are also residential expert who can take care of any kind of disaster to your home including fire damage, water damage, black mold, and sewage backup. No job is too big or too small. We do them all.

Twotrees Technologies

Booth: 30

Contact:
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Twotrees Technologies, LLC. provides innovative technology solutions to school systems both large and small. For over 25 years Twotrees has been working with educators to provide hardware, software, consulting and network security solutions to fit their needs. Our team of certified educators and engineers are selected for their outstanding abilities to work with teachers, technology coordinators, and administrative staff in your district. We have come from the classroom and the board room with a dedication to excellence in working with you to integrate the latest technology into your classrooms.

Tyler Technologies

Booth: 14

Contact:
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Tyler Technologies software/services-financial, student information, transportation, special education, food service, district planning-empower schools to spend more time with students, and less with data.

VALIC Financial Advisors, Inc.

Booth: 19

Contact:
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More than two million individuals trust VALIC to help them plan for and enjoy a secure retirement. We are a leading provider of retirement plans for public K-12, higher education, healthcare, government and other not-for-profit institutions and we earn competitive ratings from leading independent industry analysts.

VIRCO

Booth: 28

Contact:
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Virco is America's leading manufacturer and supplier of furniture and equipment for K-12 schools and has led the classroom furniture industry when it comes to indoor air quality. We're proud to have been the industry's first manufacturer whose products are GREENGUARD for children and schools indoor air quality certification.

Voya Financial

Booth: 5

Contact:
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Voya Financial, Inc. (NYSE: VOYA), helps Americans plan, invest and protect their savings — to get ready to retire better. With a clear mission to make a secure financial future possible — one person, one family, one institution at a time — Voya's vision is to be America's Retirement Company™.

Weidenhammer

Booth: 6

Contact:
Kevin Brobst
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Weidenhammer is an established education management software leader serving the information technology needs of school districts across the country since 1978. With nearly 200 IT professionals in six locations throughout the United States, Weidenhammer is structured to align the requirements of any school district with the best-suited information technology applications; including the alio financial management and human resources system.

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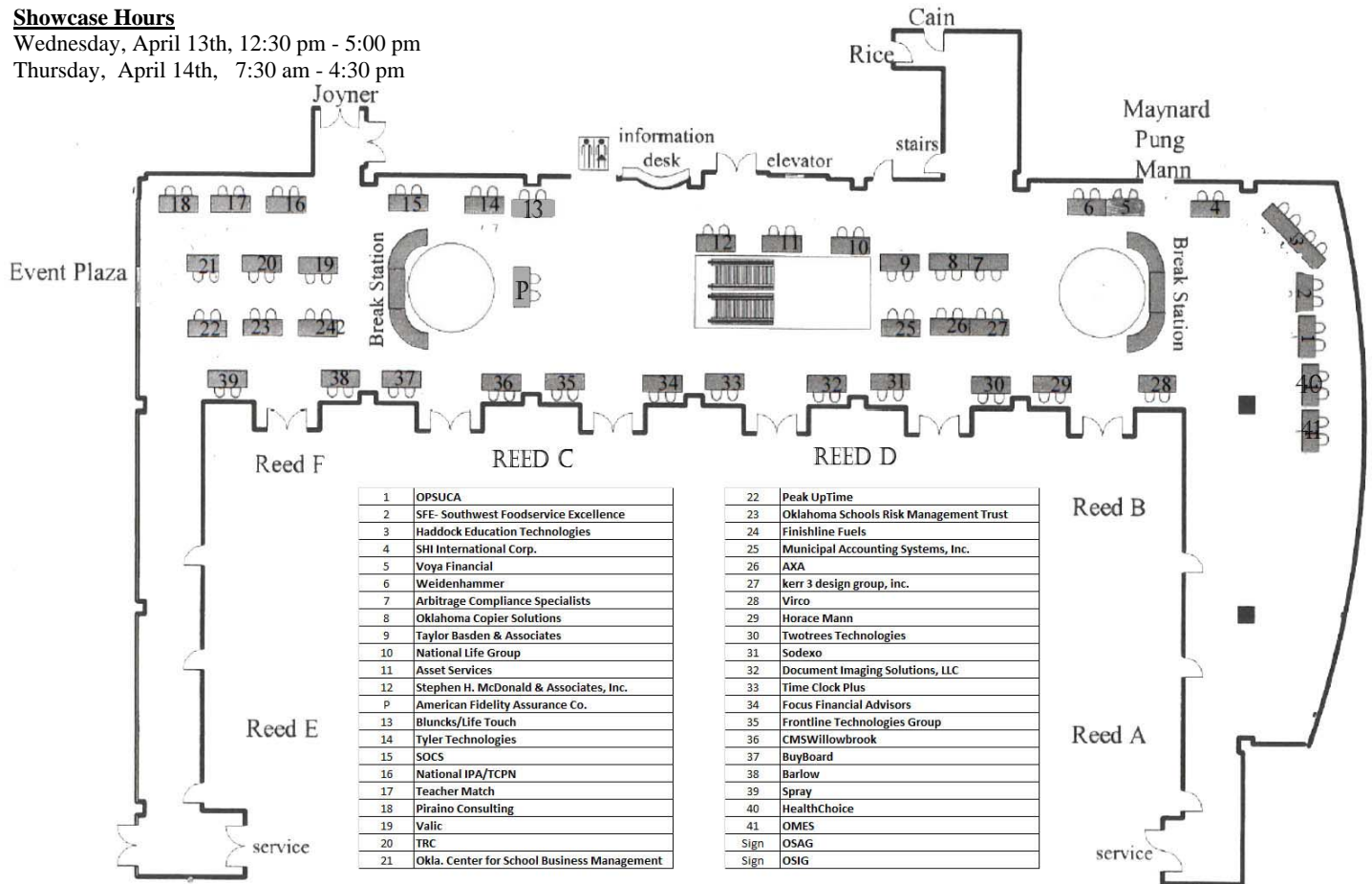


2016 Vendor Showcase Map

Showcase Hours

Wednesday, April 13th, 12:30 pm - 5:00 pm

Thursday, April 14th, 7:30 am - 4:30 pm



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